

USIHC – Board Of Directors 01/20/15 MEETING MINUTES

Board Members

Present: Doug Smith, Will Covert, Anne Elwell, Sara Lyter, Kari Pietsch-Wangard, Andrea Barber, Lori Cretney, Juli Cole, Katrin Sheehan

Excused: None

Observers: Alex Dannenmann, Steve Cole, Sverrir Bjartmarz, Collen Monsef

Meeting Called to Order (8:02PM Eastern) [Sara Lyter]

Secretary's Report (Doug Smith)

Membership status as of January 17: 441 households.

Treasurer's Report (Kari Pietsch-Wangard)

The monthly financial statements now include a detailed breakdown of the cash owned by the Congress. The key figures from the breakdown are:

<u>Combined bank account balances as of 12/31/14:</u>	<u>\$157,838.27</u>
<u>Unrestricted funds as of 12/31/14:</u>	<u>\$143,656.12</u>
<u>Net increase (decrease) since 11/30/14:</u>	<u>\$3,390.10</u>

Standing Committee Reports

- Breeding Committee (Andrea Barber)

See Attached

- Promotion Committee (Juli Cole)

There were 25 entries to the 2014 Breed Ambassador Award program, representing a wide variety of all breed events where the Icelandic Horse breed was well represented by various members. The ads that will be running in the 2015 editions of the Quarterly are going to be redesigned to include photos of the participants and the eventual winners, and an article will be written about the winners, their horses & the events they attended. While there were not as many entries as hoped for, and most entries came in during the summer months, it is anticipated that participation will increase - there has already been one entry for 2015 submitted.

Email Voting

- None.

Old Business

- Standard Blood Profile (Andrea Barber)

Andrea has received a bare-bones agreement. She will work with Bettina to come to a better agreement. The draft will be presented to the Board at an appropriate moment.

- Promotional Event Funding (Juli Cole)

USIHC will provide funding for display spaces, or "booths", at trade shows and events across the country, for the purpose of promoting the breed and the organization. Requirements to receive funding for a display space are as follows:

- 1) Total yearly funding shall be \$1,500, to be dispersed on a "first come, first served" basis.

- 2) The funds are to be used for the purpose of renting one (1) display or booth space at promotional events and trade shows for the purpose of promoting the breed and organization.
- 3) Horse display stalls and/or overnight stalls for horses used for breed demos do not qualify for this funding.
- 4) The funding is only available to individual members in good standing of USIHC and sanctioned Regional Clubs of the USIHC. Individual members must have their dues current at the time of the request and at the time the funding reimbursement is received, and Regional Clubs must be sanctioned at the time of the request and at the time funding reimbursement is received.
- 5) The USIHC display booth must be used at the event and all requirements of the Booth User Agreement must be fulfilled to be eligible for and to receive this funding.
- 6) Only current USIHC members in good standing and sanctioned USIHC Regional Clubs may participate in the display space - no non-member individuals, businesses or farms may participate or display their information inside the space.
- 7) The booth space is to be used for promotional activities only. No sales of any goods or services shall be conducted inside the booth space.
- 8) Requests for funding must be submitted to the Promotion Committee Chair no less than thirty (30) days in advance of the event. Copies of the rental agreement with the venue and receipts showing the exact amount paid must be provided at the time of the request.
- 9) Photos of the display space shall be sent to the Promotion Committee Chair within one (1) week of the final day of the event. The photos will be used for promotional purposes in media such as, but not limited to, the Icelandic Horse Quarterly, the USIHC website and USIHC Facebook page.
- 10) The funds will be dispersed after the successful completion of the event. Successful completion shall be defined as all of the requirements of this policy and the Booth User Agreement being met, and the required photos being received by the Promotion Committee Chair.

MOTION [Doug Smith] We not have a standing policy for this funding support and that we consider each request as an ad hoc basis. The basic text is solid and will be a good basis for an ad-hoc request. Approved unanimously.

- Summer Youth Training Camp / Competition (Colleen Monsef)

MOTION: [Doug Smith] Based on the discussion on the Board email list we support this event with \$3000 (rounded up profit from the US FEIF Youth Camp). Unanimous approval.

MOTION: [Doug Smith] We allocate \$5000 from the Grant Program. Approved.
 Voting: For: Doug Smith, Will Covert, Anne Elwell, Sara Lyter, Kari Pietsch-Wangard, Andrea Barber, Lori Cretney, Katrin Sheehan. Juli votes against.

New Business

- 2015 Officer Selection (Sara Lyter / Doug Smith)
 - President – Sara Lyter
 - Vice President – Lori Cretney
 - Secretary – Juli Cole
 - Treasurer – Kari Pietsch-Wangard

- 2015 Committee Chair & Liaison Selection (Sara Lyter / Doug Smith)

Chairs with liaisons in brackets.

- Breeding – Andrea Barber [Board member]
- Education – Alex Dannenmann [Katrin Sheehan]
- Quarterly – Nancy Brown / Nicki Esdorn [Anne Elwell]
- Pleasure Riding – Deb Calloway [Sara Lyter]¹
- Promotion – Juli Cole [Board member]
- Regional Clubs – Anita Sepko [Doug Smith]
- Sport – Will Covert [Board member]
- Youth – Colleen Monsef [Lori Cretney]

- RC Co-op Payment Request (Kari Pietsch-Wangard)

It has been our policy to pay the Regional Club directly for the RC Co-op program. I received a receipt for horse fair demo stalls from the CanAm RC club. They shared a demo with the Cascade club who paid the bill for both clubs. The CanAm club (specifically Kathy Lockerbie) reimbursed Cascade for their portion with cash since they do not have a checking account. We have already funded Cascade for this portion of the demo stalls.

I am not sure what to do in this situation. If I make the check out to Cascade (since they paid the bill) I will have two payments to Cascade for the RC program in 2014. I could also pay Kathy directly since the CanAm club does not have a formal checking account. I need direction from the Board as to resolving this RC Co-op reimbursement to the CanAm club.

MOTION [Kari Pietsch-Wangard] Approve as presented. Unanimous approval.

- Booth Use Agreement Changes (Juli Cole)

1) The 2004 table top display needs to be removed as it is no longer suitable for use due to damage. This model is unfortunately no longer made, so replacement parts for it are not available. The graphics are also rather dirty & tattered & the replacement cost for just the graphics alone is almost as much as the cost of an entire new display.

2) In the Use Requirements section, item “g” needs to be changed to include a deadline for when the information about the event is to be submitted. I would suggest no less than 30 days prior to the event, so that it can be listed in plenty of time on both the USIHC website & Facebook page & included in the Quarterly if possible (pending pre-set Quarterly deadlines).

3) In the Use Deposit section, the deposit amount is recommended to be changed to 100.

MOTION [Sara Lyter] Approve as presented. Unanimous approval.

- Email to Nicki Esdorn & Nancy Brown Regarding Quarterly & Promotion (Juli Cole)

See Attached.

Sara will contact Nancy to make it clear we expect the print run to be 650 copies per issue without further board approval. No email will be sent.

- Contract with UC Davis for DNA testing procedures & results for registration (Juli Cole)

Reset for the next meeting.

¹ In the course of approving the minutes, the Board identified a fundamental misunderstanding of the discussion during the call. The decision regarding the PRP was not clearly understood to mean the same thing by all members. As this matter is not time-sensitive, the Board has agreed to set the entire matter aside for now and readdress the issue on the February call.

- Young Horse Evaluation Funding (Andrea Barber)

The Breeding Committee approved a plan (as mentioned in the budget meeting) for a \$500 / Young Horse Evaluation not to exceed 10 events in the 2015 season as an incentive program. This is a one-year program.

MOTION: [Sara Lyter] Approve as presented by the Breeding Committee as an experiment for the 2015 season. For clarity, all funds will be paid after the event and receipt of results. Unanimously approved.

- Stillborn Foals (Andrea Barber)

Andrea will follow up with Ásta on the matter and Doug will try to raise the issue in a meeting with Jón Baldur at a meeting on an unrelated topic. The topic will be reset on the February agenda.

Meeting Adjourned

Next Meeting February 17 8PM (Eastern)

USIHC General Membership Funds

<u>11/30/14</u>		<u>12/31/14</u>
\$ 11,598.41	Checking	\$ 15,904.47
\$ 131,807.65	Money Market	\$ 131,824.44
\$ 10,109.36	CDs	\$ 10,109.36
<hr/>		
\$ 153,515.42	subtotal	\$ 157,838.27
\$ (4,455.96)	Youth Fund	\$ (4,956.32)
\$ (7,000.00)	Int. Judges Fund	\$ (7,000.00)
\$ (1,793.44)	World Champ. Team Fund	\$ (2,225.83)
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\$ 140,266.02	USIHC General Membership Funds	\$ 143,656.12

Net Increase from previous report
\$3,390.10

01/11/15

United States Icelandic Horse Congress Inc.
Balance Sheet Standard
 As of December 31, 2014

	Dec 31, '14
ASSETS	
Current Assets	
Checking/Savings	
Associated Checking acct.	15,904.47
Associated Money Market Acct.	131,824.44
Total Checking/Savings	147,728.91
Other Current Assets	
CD ownd by USIHC matures 4/7/13	3,000.00
CDs for Judge Scholarship Fund	
CD-matures 10/5/17	3,069.67
CD-matures 10/5/15	3,036.18
CD-matures 9/29/16	1,003.51
Total CDs for Judge Scholarship ...	7,109.36
Total Other Current Assets	10,109.36
Total Current Assets	157,838.27
TOTAL ASSETS	157,838.27
LIABILITIES & EQUITY	
Liabilities	
Current Liabilities	
Other Current Liabilities	
Unexpended Judge Schlshp. Fund	7,000.00
Unexpended World Champshp F...	2,225.83
Unexpended Youth Funds	4,956.32
Total Other Current Liabilities	14,182.15
Total Current Liabilities	14,182.15
Total Liabilities	14,182.15
Equity	
Opening Bal Equity	96,926.56
Retained Earnings	48,224.44
Net Income	-1,494.88
Total Equity	143,656.12
TOTAL LIABILITIES & EQUITY	157,838.27

United States Icelandic Horse Congress Inc.
Income & Expense Report
December 2014

Income		Expense	
Competition Inc.		Funding Programs	
Sanction Competition fee	75.00	Young Horse Eval. funding suppo	500.00
Total Competition Inc.	75.00	Total Funding Programs	500.00
Interest Income	20.51		
Membership Related Income		Membership Related Expenses	
Farm Listing			
2015 Farm listing	854.48		
Total Farm Listing	854.48		
Membership Dues			
2015 Membership dues			
2015 Youth Membership	33.68		
2015 Family mbshp	1,384.01		
2015 Individual Mbshp	2,570.83		
Total 2015 Membership dues	3,988.52		
Total Membership Dues	3,988.52		
Quarterly Inc.		Quarterly Expenses	
Quarterly Adv. Inc.	537.58	Postage for Quarterly	602.99
Total Quarterly Inc.	537.58	Quarterly Printing	2,599.55
		Total Quarterly Expenses	3,202.54
Total Membership Related Income	5,380.58	Toll Free line	12.95
		Total Membership Related Expenses	3,215.49
Registry Income		Promotional Exp.	
Late Stallion Report fees	394.20	Promotional postage expenses	55.37
Registration fees	1,224.14	Total Promotional Exp.	55.37
Transfer fees	439.64		
Total Registry Income	2,057.98	Registry Expenses	
		Clerical for registry	296.00
USIHC Non-Member fees	170.63	Printing & reproduction-Regist.	247.74
Total Income	7,704.70	Total Registry Expenses	543.74
		Total Expense	4,314.60

Net Income: 3,390.10

United States Icelandic Horse Congress Inc.
Income & Expense Report
January through December 2014
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<u>Income</u>		<u>Expense</u>	
Breeding Committee Income		Breeding Committee Exp.	
Evaluation-FEIF fees	400.00	Breeding Comm. Equipment Exp.	1,295.00
Total Breeding Committee Income	<u>400.00</u>	FEIF Evaluation fees	124.86
		Elwell Breeding Award	81.30
		Total Breeding Committee Exp.	<u>1,501.16</u>
Competition Inc.		Competition Comm. Expense	
Sanction Competition fee	475.00	FEIF World Ranking Comp. fee	340.54
Total Competition Inc.	<u>475.00</u>	National Ranking Award Expense	711.70
		World Championship Expenses	
		WC 2013 Berlin Expenses	409.73
		Total World Championship Expenses	<u>409.73</u>
		Total Competition Comm. Expense	<u>1,461.97</u>
		FEIF Conference exp.	
FEIF Conference Reimbsmt.	875.30	FEIF Conf. exp. to be reimbursed	902.06
		FEIF 2014 Conference exp.	1,702.13
		Total FEIF Conference exp.	<u>2,604.19</u>
		Funding Programs	
Interest Income	274.75	Young Horse Eval. funding support	500.00
		Grant Funding Expense	180.00
		Flagship Funding exp.	
		Flagship Event - Evaluation	1,000.00
		Flagship Event - Sanction Show	6,000.00
		Total Flagship Funding exp.	<u>7,000.00</u>
		Total Funding Programs	<u>7,680.00</u>
Membership Related Income		Membership Related Expenses	
Farm Listing		Administration	
2015 Farm listing	964.48	Mbshp. Postage	550.36
2014 Farm Listing	2,838.53	Office/Supplies Exp.	103.22
Total Farm Listing	<u>3,803.01</u>	Tax. Prep. Services	350.00
Membership Dues		Total Administration	<u>1,003.58</u>
2015 Membership dues		Annual Meeting Exp.	
2015 Youth Membership	33.68	2015 Annual Meeting exp.	250.00
2015 Family mbshp	1,449.01	2014 Annual Meeting expense	3,994.95
2015 Individual Mbshp	2,615.83	Total Annual Meeting Exp.	<u>4,244.95</u>
Total 2015 Membership dues	<u>4,098.52</u>		
2014 Membership dues		FEIF related expenses	
2014 Foreign Friend	135.97	FEIF Mbshp fees	1,642.89
2014 Youth membership	138.68	Total FEIF related expenses	<u>1,642.89</u>
2014 Family Mbshp	5,317.65		
2014 Individual Mbshp	11,925.30	Insurance	1,248.00
Total 2014 Membership dues	<u>17,517.60</u>		
Total Membership Dues	<u>21,616.12</u>		

United States Icelandic Horse Congress Inc.
Income & Expense Report
January through December 2014
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Income		Expense	
Quarterly Inc.		Quarterly Expenses	
Quarterly Adv. Inc.	5,036.06	Graphics	4,000.00
Quarterly back issue sales	138.35	Postage for Quarterly	
Total Quarterly Inc.	5,174.41	postage for membership drive	390.35
		Postage for Quarterly - Other	2,021.02
		Total Postage for Quarterly	2,411.37
		Quarterly Printing	
		Copies for Membership drive	248.40
		Quarterly Printing - Other	10,380.57
		Total Quarterly Printing	10,628.97
		Quarterly Expenses - Other	226.00
		Total Quarterly Expenses	17,266.34
Website Inc.		Service fees	
Stallion listing	9.71	Bank Fees	3.00
Website Ad Inc.	813.62	Total Service fees	3.00
Total Website Inc.	823.33	Toll Free line	155.40
Total Membership Related Income	31,416.87	Website	181.40
		Total Membership Related Expenses	25,745.56
		2013 PRP Award exp.	551.50
		Total Pleasure Rider Program Exp.	551.50
		Promotional Exp.	
		Display booth shipping	116.69
		Equine Affair Exp.	2,150.00
		Other Booth rental Expense	350.00
		Promotional postage expenses	562.76
		RC Co-op promo exp.	200.00
		Promotional Exp. - Other	2.12
		Total Promotional Exp.	3,381.57
Registry Income		Registry Expenses	
Duplicate Registration fees	484.85	Clerical for registry	3,830.00
Late Stallion Report fees	3,775.00	Printing & reproduction-Regist.	627.62
Registration fees	7,384.69	Registry Office supplies	108.80
Transfer fees	3,122.52	Registry Postage	416.35
Total Registry Income	14,767.06	Total Registry Expenses	4,982.77
USIHC Non-Member fees	688.20	Youth Committee Exp.	
Youth Committee Inc.		Youth Cup Exp.	
FEIF Youth Cup Reimbursement	2,583.55	2014 Youth Cup expense	5,816.89
Youth Cup Tryout Fees	750.00	Total Youth Cup Exp.	5,816.89
Total Youth Committee Inc.	3,333.55	Total Youth Committee Exp.	5,816.89
Total Income	52,230.73	Total Expense	53,725.61

Net Income (Loss): (1,494.88)

Breeding Report

January 2015

Submitted by Andrea Barber

2015 Breeding Evaluations

May 27 – 31, 2015 - Winterhorse Park in Eagle, WI is planning to have a breeding evaluation, young horse evaluation, and sport show. One judge has been secured – Marlise Grimm. I am working on getting a second judge for the breeding evaluation from Iceland.

Measuring Tools

I am still waiting to have the measuring tools returned from the NEIHC. Last I heard they would be sent the week of 1/19.

Young Horse Evaluation Financial Support

Proposal from the Breeding Committee –

Note that the proposal references a “sanctioning process” which I will be working on in the next month or two. Basically it will be similar to the processes we follow for our other sanctioned events.

Young Horse Evaluation Financial Support (2015 only)

In order to provide substantial financial support needed to support and grow these events the USIHC has decided that for the next calendar year (2015) a total of \$5,000 per year will be budgeted. This amount will be distributed in increments of \$500 per event subject to the eligibility requirements below.

- The event must be open to the public to either participate, or observe.
- Sanctioning for the event must be approved, in writing, by the US Breeding Leader (breeding@icelandics.org) no later than one (1) month prior to the event.
- Funding will be limited to the first ten (10) events of the year that have been sanctioned by the US Breeding leader for funding on a first/approved, first/funded basis. Funding qualification is based on the date the sanction is granted, not the date of the event.

- The event details must be submitted the USIHC Secretary (calendar@icelandics.org) for inclusion in the USIHC [Calendar of Events](#) no later than one (1) month before the event.
- The host/organizer of the event must be a current USIHC member in good standing both at the time of sanctioning and at the time of the event.
- The young horses at the event must be evaluated under the [FEIF General Rules for Foal and Young Horse Assessments](#).

The event must be successfully completed and the results of all assessments must be forwarded to the US Breeding Leader no later than December 1, 2015.

Stillborn Foals

I never heard back on an alternate solution by the Registrar for this issue. Therefore, I am putting the original proposal (from November 2014) back on the agenda.

An issue came up with the Registry regarding the registering/recording of stillborn foals. A member sent in information to Asta on a stillborn foal to be entered into WorldFengur. To date, the USIHC registry has never registered/recorded any stillborn foals. However, “stillborn” is an option in the “fate” field of WF and there are currently 170 horses listed as stillborn in WF. They are from DE, DK, FR, IS, and NO. The committee discussed the topic at length and then voted for the following proposal that now needs to be approved by the board.

The USIHC will allow the registration of stillborn foals. Asta Covert, Anne Elwell, and Andrea Barber will work on revising U.S. Icelandic Horse Congress Registry Rules, and associated forms as needed, which shall include the following requirements:

- **Registration/recording of stillborn foals shall be completely voluntary**
 - **The same DNA testing required for live foals will also be required for stillborn foals to verify parentage.**
 - **The same fee structure required for live foals will also be required for stillborn foals to cover registry time and operating costs.**
 - **The owner may request a registration certificate for the foal – which shall include designating the foal as “stillborn”.**
-

Blood Profile Project
January 2015

I have a preliminary draft of the contract from Bettina and will be working on edits to it.

This is a draft of the letter I composed to Nancy & Nicki regarding what seems to be a misinterpretation by them of how many extra copies of the Quarterly would be printed for promotional distribution. Based on emails sent to me by Nicki, it would seem they are under the impression that unlimited extra copies of the Quarterly can be printed each issue based upon "pre-orders" from members.

The letter corrects this misunderstanding & also offers my assistance in helping to develop a method of tracking the promotional copies & any new members that potentially joined due to receiving a promotional copy.

There are some changes that need to be made, such as correcting the time frame, along with any other additions/subtractions/corrections suggested & approved by the BOD.

Hello Nancy & Nicki,

A few days ago Nicki sent out emails to the Quarterly Committee & to a list of breeders & trainers with instructions on how to obtain promotional copies of the Quarterly for distribution.

After reading the emails, I had the impression that there was a misunderstanding about the promotional copies - specifically how many would be printed & how they would be distributed - as what I read differed from what my understanding was after the discussion that occurred during the budget conference call on 12/16/14.

So I consulted the other members of the BOD with my questions & asked for clarification & after getting their input it does appear that some incorrect information was provided in the emails. As it was a very busy call, with a lot of topics to cover, & a few times where more than one person started to speak at the same time (the downfall of all conference calls) it is easy to appreciate how the opportunity for some misunderstanding exists.

To start, it is correct that Regional Clubs & individual members may request the promotional copies of each issue of the Quarterly for distribution at events, or to distribute to clients/visitors - all in the hope of turning these interested newcomers into USIHC members. It is also correct that the 50 copies of each issue printed for promotional distribution are available on a first come/first served basis.

However, it is not correct that Regional Clubs or individual members can request copies in advance, or "pre-order" any number of copies they feel they need that would in turn be printed above & beyond the 50 copies already approved for each issue for promotional distribution.

At this time, starting with the March 2015 issue, there will be 50 extra copies printed of each issue for promotional distribution. The three of us will work together to track how many copies are requested for each issue & if we determine that 50 is not a sufficient number to meet demand, then we can revisit the topic & present to the BOD a request to increase the number of promotional copies along with the supporting data.

To help develop this supporting data & to show how many new members were the potential result of receiving a promotional copy of the Quarterly, we will need to make sure that we get as many names/contact info as possible of all the people who were given a promotional copy. This list of names can then be compared regularly to the USIHC Member List to see who joined & who did not.

It is understandable that it is not possible to obtain the names of all of the people who pick up a Quarterly at events like the Equine Affaires, however in the case of copies that are distributed by individual members to their clients or visitors to their farms, we can certainly obtain a list of names by asking them to send one to us, as it would be reasonable to expect that the farm owners will know the names of the people in that situation.

I have been thinking about the best way to facilitate this process & this is what I have come up with:

1) Nicki - you will need to send out new emails ASAP letting the Quarterly Committee & all of the individuals emailed on 12/17/14 to let them know that there is no "pre-order" option available & that the 50 promotional copies of each issue are first come/first served.

This email should also again include the instructions for people to send in the names/contact info of any person they give a copy to AND instructions to give no more than one copy to the same person or family.

Please be sure to copy me on the new email.

2) We next need to make sure to communicate with each other all requests for copies & include the following info:

- Name of person or club making the request
- Number of copies requested.
- What issue was sent to fulfill the request & which one of us sent (or will send) the copies.
- Names/contact info of the people who the copies were ultimately given to (potential members) as supplied by the people who requested the copies. This part may require to do some follow up to get the names.

3) I will create a spreadsheet that tracks all of this data & that also includes if a potential member became an actual member - so we will have a real time accounting of where the issues go & how many of them potentially resulted in new members joining USIHC.

Thanks to both of you for all of your efforts & assistance with this!

Juli

Subject: New business item
From: Juli Cole <juli2875@yahoo.com>
Date: Sat, 17 Jan 2015 20:43:42 +0000 (UTC)
To: Doug Smith <drsmith@yankee-pt.com>

Hi Doug,

Here is the last item I have for the agenda, for New Business:

Proposal for USIHC to consider contracting with UC Davis for DNA testing (parentage verification) for Registry purposes.

This is a brief summary of a discussion I had with Shane Hughes, of the UC Davis Horse DNA testing department, regarding the possibility of USIHC entering into a contract with UC Davis for DNA testing (parent verification) services.

I contacted UC Davis & spoke with Mr. Hughes in mid-December 2014 as I was hoping to be able to submit a DNA sample to them to aid in my attempt to identify a purebred Icelandic that had come into my possession, but that had no registration papers or other history available (horse was at an auction).

At first, Mr. Hughes told me this would not be possible, because the DNA tests are submitted by individual owners, so subsequently, those results belong to the owners, which raised concerns about privacy/confidentiality. I explained to Mr. Hughes that on our website, and the WorldFengur website, all registered horses have their DNA case numbers listed as part of the information about a registered Icelandic that is made available to the general public. He then agreed to do a comparison of my horse's DNA to the existing results in their database.

However, Mr. Hughes also informed me that because the results were not under one file for USIHC that it could take some time to do the comparison, and at that time he presented to me information about the benefits of USIHC entering into a contract with UC Davis. Here are the basic details:

- 1) UC Davis would charge USIHC \$30 per test for an average of 50 horses per year tested. A monthly invoice would be sent to the USIHC Treasurer by UC Davis for those horses tested in each monthly period.
- 2) The individual owners would still be responsible for collecting & sending the DNA samples to UC Davis.

What would change here is that the charge for the DNA test kit would be included in our registration costs & collected by our Registrar along with the appropriate registration fees per horse. If we charge the \$40 per horse currently charged by UC Davis directly, owners would see no increase in total registration fees, while USIHC would see some additional income per horse registered (\$10 per horse).

Also, each test result would be sent directly to USIHC, instead of each individual owner, which

could help streamline the registration process, as it is one less form the owners have to remember to include.

3) The test results would then all be considered "belonging" to USIHC & kept under one file, instead of the current arrangement of each individual owner having a file, so accessing results for identification purposes, etc, would be much easier & more efficient. This could help encourage people to register horses that have not yet been registered, or to identify horses whose registration papers have become lost between owners - a benefit not only to the individual horse, but to the breed as a whole in this country.

I believe that the potential benefits are worth requesting UC Davis to send us a copy of their contract so that it can be completely reviewed & a decision made as to if we wish to contract with them or maintain the current process for DNA testing.

Thanks!

Juli